



**Camino Federal Credit Union**  
**2016 Annual Report**



## **OUR MISSION**

**Camino Federal Credit Union is a member-centric organization. Our mission is to anticipate member needs, offer proactive advice, and build long-term relationships within our communities.**

## **OUR VISION**

**We will be the first choice for our members' everyday financial needs.**

## 75 YEARS A MEMORABLE HISTORY

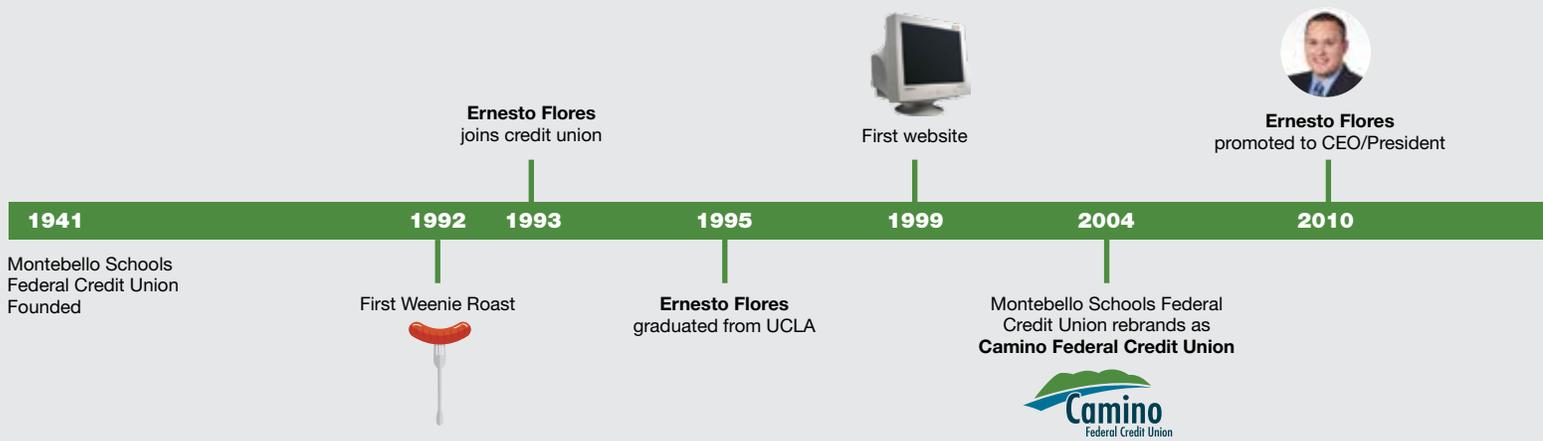


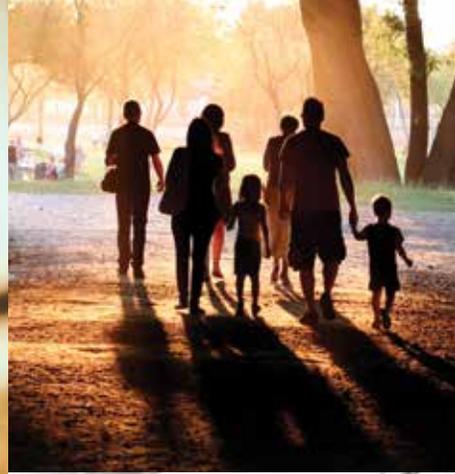
2016 marked Camino Federal Credit Union's 75th Anniversary. One of the wonderful things about reaching such a monumental milestone is that it gives us a chance to reflect on what has brought us to this extraordinary place in our history. In a word – it is our members. Members we have worked with to help them build their own legacies – whether it is by financing their first home, encouraging them to save for a financially secure future, or providing tools to help them gain confidence in managing their day-to-day finances and long-term goals. It has been our honor to stand with them, and as years have passed, to welcome new generations to the Camino family. Because, as always... **We're in this together. The journey is ours. That's the Camino way.**



# 75 YEARS A LEGACY OF COMMITMENT

In three-quarters of a century, we've experienced many dramatic changes – both in the financial services industry and in our society. From a time when ATMs were still a dream and online banking was probably not on anyone's mind, to the present, with social media, lightning-quick communication, and banking that goes where you go. Through it all, we have remained committed to providing the finest in service and products to our valued members and to be a contributing and engaged part of our community. While the way we deliver financial services has changed over the years, our dedication to quality, integrity, and a high standard of excellence have never changed, and we will continue to build on them in the years to come.





New website

2011

**Acacia Phillips**  
Senior VP/CMO  
joins Camino



Camino  
introduces e-Statements  
and Mobile Banking

2012



**Roy Holmstrom**  
Senior Vice President/CFO  
joins Camino

2014

Camino Montebello  
re-model



Camino starts blogging  
YouTube presence expands



2013

Online  
Loan Applications

2015



Camino Federal  
Credit Union  
75th Anniversary

2016

## 75 YEARS A SOLID FOUNDATION FOR THE JOURNEY AHEAD

Things that endure are built on a solid foundation. At Camino, our first 75 years are the foundation for the journey ahead. It's an exciting time, and we are glad to have our members and the community travel the roads ahead with us. As we go forward, we are excited and enthusiastic about the technology and advances that will continue to make banking even more convenient and easier. We welcome opportunities to help our members in new and better ways. And most importantly, we honor the past and look forward to an exciting and successful future with you.



## CHAIRMAN'S REPORT

Commemorating our 75th Anniversary certainly made 2016 a memorable year for Camino Federal Credit Union. We celebrated this very special achievement with our loyal members, friends, and the community at our annual Weenie Roast at the Montebello branch and were delighted to have a chance to say Thank You for allowing us to provide financial services to our members for three-quarters of a century.

We experienced a good year of membership growth and ended 2016 in a strong financial position. Online and Mobile Banking provide our members with the choice of banking when and how it's most convenient for them. And our social media presence, including informative YouTube videos, our Facebook page, and Instagram are well-received and enable us to engage with our members in ways that truly resonate with them.

In early 2017, we will be going through a core conversion, which will streamline our operations and allow us to service our members more effectively and efficiently and focus on them as individuals. In the year ahead, we will continue to enhance our operating functionality and take advantage of the exciting improvements technology affords us to anticipate and respond quickly to our members' changing needs. One of our most important goals is to reach out to the younger members of our community and introduce them to the benefits of banking with Camino – by providing the products they need, service they expect, and the technological platforms to deliver both.

On behalf of the Board of Directors, I would like to thank everyone who made 2016 such a great year – our members, the community, and the entire Camino team. We look forward to a wonderful year ahead!



**Fran Mondaca**

**Chairman of the Board**





## **SUPERVISORY COMMITTEE REPORT**

The primary responsibility of the Supervisory Committee is safeguarding Camino Federal Credit Union and our members. The Committee ensures that we are complying with all applicable state and federal laws and adhering to all regulations set forth by the National Credit Union Administration (NCUA). The Supervisory Committee also oversees our financial controls and meets quarterly with management to review operations. Annually, they work with an independent accounting firm to audit our financial records and review the internal controls and procedures for safety and soundness. Committee members attend training and conferences to stay current on industry trends and learn efficient ways to manage and assess risk. This Committee deems Camino Federal Credit Union healthy and financially sound.

### **SUPERVISORY COMMITTEE**

**Frank Ogaz**  
**Chairman**

**Kenneth Seto**  
**Member**

**Olivia Cervantes**  
**Member**

**Phillip Nolasco**  
**Alternate Member**

**Chuck Cota**  
**Member**

**Teresa Palacios**  
**Alternate Member**

**Sandra Loose**  
**Member**

## 2017 BOARD OF DIRECTORS

Each of the exceptional individuals who serve on the Camino Federal Credit Union Board of Directors brings to their position insight, leadership qualities, and a passion for excellence. They truly understand the importance of providing outstanding service and high-quality state-of-the-art products, developing long-term relationships with members, and maintaining a lasting bond with the community.

Our Board members also reflect our history, in that they have all had successful careers within the educational sector – the very group which Camino was founded to serve.

**Fran Mondaca**  
Chairman



**Maria Elena Alvarez**  
Vice Chairman



**Sterling Schubert**  
Secretary/Treasurer



**Noreene Arase**  
Director



**Andres Castillo**  
Director



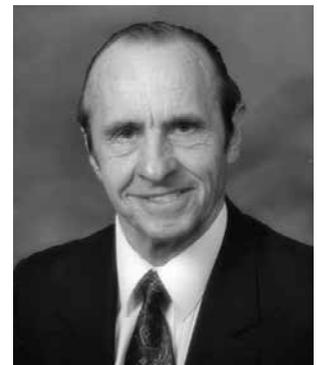
**Dorothy Denning**  
Director



**Eugene Malinzak**  
Director



**Don McOwen**  
Director



## OUR CORE VALUES

**Family/Community** Strive to be more than just a financial resource. Be a trusted friend and partner. Encourage members to bring their friends and loved ones to Camino by building a culture of engagement. **Drive** Show our passion for serving our members, our communities and our fellow Camino team members. **Balance** Teach our members to take a balanced approach to their personal finances, just as we balance the risks of the financial service industry. Encourage each other to maintain a healthy balance between work and home. **Strength** Be proud of our strong financial position and make every effort to maintain it. **Initiative** Anticipate what products and services will solve our members' everyday financial needs, both in the branch and when they are out in the real world. **Empowerment** Seek the knowledge and tools to make members' lives easier and enhance our long-term relationship with them. **Precision** Make the right decision for our members and potential members. Pay attention to details to ensure that the job is done right the first time. **Attitude** Bring a positive attitude to each interaction. Look at all situations as an opportunity to improve.

## EXECUTIVE TEAM

We are pleased to introduce you to our Executive Management Team. These experienced professionals understand the importance of being proactive in anticipating our members' needs and providing solutions that match individual preferences.

### Ernesto Flores

#### President/CEO

Having started his career at Camino while still in college, Mr. Flores has experienced first-hand how our members' needs have evolved over time and believes that world-class technology is the ideal complement to first-class service.

### Acacia Phillips

#### Senior Vice President/Chief Membership Officer

Ms. Phillips understands that our members' need choices – whether they prefer fast and efficient Online and Mobile Banking or personal interactions with our team of financial services professionals. She listens to our members' needs and focuses on providing answers, solutions, and options.

### Roy Holmstrom

#### Senior Vice President/CFO

Mr. Holstrom has a mind for numbers, extensive industry experience, and keen leadership skills. These qualities, combined with his passion for Camino and our members, give him the knowledge to help guide us in today's complex financial climate.



# FINANCIAL STATEMENT

## Balance Sheet

December 31, 2016

### ASSETS

Loans to Members:	\$ 66,939,048
Allowance for Loan Losses:	\$ (349,979)
Cash:	\$ 2,468,181
Investments:	\$ 66,687,636
Fixed Assets:	\$ 5,548,851
Other Assets:	\$ 5,888,298
<b>Total Assets:</b>	<b>\$ 147,182,034</b>

### LIABILITIES

Non-Interest Bearing Liabilities:	\$ 1,233,418
Interest Bearing Liabilities:	\$ 0
Share Accounts:	\$ 119,010,618
Share Certificates:	\$ 13,033,922
Total Equity:	\$ 13,904,075
<b>Total Liabilities and Equity:</b>	<b>\$ 147,182,034</b>

## Income Statement

Year ending December 31, 2016

### INCOME

Interest on Loans:	\$ 4,032,441
Investment Income:	\$ 923,895
<b>Total Interest Income:</b>	<b>\$ 4,956,336</b>
Non-Interest Income:	\$ 1,991,629
<b>Total Gross Income:</b>	<b>\$ 6,947,965</b>

### EXPENSES

Salaries and Benefits:	\$ 2,960,502
Office Operations and Occupancy:	\$ 2,507,449
Professional and Outside Services:	\$ 84,172
Marketing:	\$ 119,357
Other Expenses:	\$ 337,527
<b>Total Operating Expenses:</b>	<b>\$ 6,009,008</b>
Provision for Loan Losses:	\$ 393,745
Dividends to Members and Borrowings:	\$ 221,524
Corporate CU Stabilization:	\$ 0
<b>Net Income:</b>	<b>\$ 323,688</b>



## WHAT'S NEXT ON THE JOURNEY?

It's energizing to anticipate what's waiting around the next bend in the road – new opportunities, new ideas, new ways to help our members manage their finances and achieve their goals.

At Camino Federal Credit Union, we eagerly look forward to sharing in our members' financial journeys and offering what's right for each individual – from the interactive experience of visiting one of our branches, to the on-the-go convenience of state-of-the-art Online and Mobile Banking.

Thanks to our members' loyalty and support, it's been a great 75 years.  
And the journey is getting even more exciting!



### BRANCH LOCATIONS

#### Montebello

520 N. Taylor Avenue  
Montebello, CA 90640  
(323) 722-3400  
Mon–Thurs: 9am–5pm  
Fridays: 9am–6pm  
Saturdays: 9am–1pm

#### Cerritos

11417 South Street  
Cerritos, CA 90703  
(562) 293-1500  
Mon–Fri: 9am–6pm  
Saturdays: 10am–2pm

#### Corporate Office/Mailing

P.O. Box 849  
Montebello, CA 90640

[www.caminofcu.org](http://www.caminofcu.org)



### FOLLOW US

